

Across the Fence Ag Bulletin

USDA-Farm Service FSFL Micro Loans Available

USDA's Farm Service Agency (FSA) will provide a new financing option to help farmers purchase portable storage and handling equipment. The loans, which now include a smaller microloan option with lower down payments, are designed to help producers, including new, small and mid-sized producers, grow their businesses and markets.



The program also offers a new "microloan" option, which allows applicants seeking less than \$50,000 to qualify for a reduced down payment of five percent and no requirement to provide three years of production history.

Farms and ranches of all sizes are eligible. Producers can invest in equipment like conveyers, scales or refrigeration units and trucks that can store commodities before delivering them to markets. Producers do not need to demonstrate the lack of commercial credit availability to apply.

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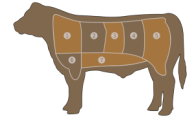
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Public Services Building
1204 SW 14th Street, Suite 2
Bentonville, AR 72712
Phone: (479) 271-1060
Fax: (479) 271-5713

FSA has expanded the list of commodities eligible for Farm Storage Facility Loan. Eligible commodities now include fruits and vegetables, floricultural, corn, grain sorghum, oilseeds, oats, wheat, triticale, honey, unprocessed meat and poultry, eggs, milk, cheese, butter, yogurt and renewable biomass. FSFL microloans can also be used to finance wash and pack equipment used post-harvest, before a commodity is placed in cold storage.

To learn more about Farm Storage Facility Loans, visit www.fsa.usda.gov/pricesupport or contact a local FSA county office @ 479-521-4520 ext. 2. To find your local FSA county office, visit <http://offices.usda.gov>.

Beef Meeting at 12 Stones Ranch



Saturday, October 22 there will be a beef meeting at the 12 Stones Ranch, 18020 Y City Road, Decatur, AR. Dr. Heidi Ward with the Cooperative Extension Service will be speaking to explain the new rules affecting anti-biotics in feed. These rules go into effect on January 1st. Several products folks are used to buying off the shelf will no longer be available without a prescription. Some operations will be affected a lot, others not much at all.

The rest of the program will include Developing Breeding Stock, Nutrition at Weaning, and Winter Feed Plans based on body condition scores. These topics will be covered by beef experts with Purina. To register, contact the Decatur Co-op at 752-3399. It will be an excellent program. There will also be cattle for sale.

Pesticide Disposal Day November 3

There will be a free, no questions asked, chance for folks to get rid of those left over pesticides. This includes unknown buckets, barrels, jugs, bags, whatever you have of ag chemicals that you either don't know what they are or know you'll never use.



These will be collected at the county facilities in Decatur and Garfield. The Decatur address is 200 Spavinaw Avenue, and the Garfield location is 17900 Dennis Mitchell Avenue.

Collection times will be from 8 a.m to 1 p.m. If you happen to miss this day, the event will be in Fayetteville on November 4th. It is not often that we get the chance to have one of these events and we certainly encourage you to take part in it.

This event is sponsored by Arkansas Farm Bureau, Arkansas Natural Resource Commission, the Cooperative Extension Service and Benton County government.

New Farm Show

There's a new farm show this year in Fort Smith. The show will be **Friday, October 28th** and **Saturday, October 29th**. If anyone would like to share a ride on Friday, October 28th and check it out, call Johnny at the office and we'll get a carpool going. Or pickup pool, whichever.



The Environmental Quality Incentives Program:

The Environmental Quality Incentives Program (EQIP) is a voluntary conservation program that helps agricultural producers in a manner that promotes agricultural production and environmental quality as compatible goals. Through EQIP, agricultural producers receive financial and technical assistance to implement structural and management conservation practices that optimize environmental benefits on working agricultural land.

For more information about EQIP, contact Benton County's USDA, Natural Resources Conservation Service and the Benton County Conservation District at 479-273-2622 ext. 3, located at 1401 NE McClain Road, Bentonville, AR 72712 or visit this link <http://www.nrcs.usda.gov/wps/portal/nrcs/site/ar/home/>

All meetings are open to all eligible persons without regard to race, color, sex, gender identity, sexual orientation, national origin, religion, age, disability, marital or veteran status, genetic information, or any other legally protected status. Persons with disabilities who require alternative means for communication of program information (large print, audiotapes, etc.) should notify the county Extension office as soon as possible prior to the activity.

A fellow agent that I've had a lot of fun working with over the years, Les Walz, put this list of cattle terms together. I thought it might be helpful for any folks new to the business to understand what cattlemen and traders are telling them.

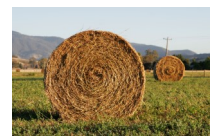
BEEF PRODUCER'S LINGO

(Lingo: The special language used for a particular activity or by a particular group of people.
A strange or incomprehensible language or speech, particularly to outsiders.)

TERM	DESCRIPTION
# 1½ Calf	Under conditioned #1 calf bought for #2 price & sold for #1 price.
Belly Dragger	Real deep bodied with a lot of rib shape.
Buff or Mellow Yellow	Yellow-reddish color or light skin color.
Cat hammed	A flat-muscle hind leg. Also called "hatchet butted."
Chronic	Cattle who often have respiratory issues or always sick.
Coke Bottle Neck	Long necked.
Cutting Bull	Usually 7 weight (700 lb.) intact male who is castrated, vaccinated & put on feed within three weeks.
Dried Out	Tough cattle, weaned, with good survival instincts. Hard worked. Favorable cattle.
Fancy	Of show quality.
Gant	Carrying no internal fill.
Good as Walks	Cattle are as good as any you will find.
Green Cattle	Thin cattle or a calf fresh off a cow.
Hairy Wart on Hoof	Hard to look at. Ugly.
Hand	4 inches. (measurement)
Hard Boned	Thin cattle.
Heiferettes	Heifers placed on feed following loss of calf or open heifers.
Knot	Calf "following his daddy around." Has survived on his own.
Leppy	An orphaned calf, recognized by their pot bellies.
Lop Eared	One ear lower than the other.
Muley Headed	Naturally polled or without horns.
Packer Cow	No longer productive or culled for other reasons.
Pie-faced	White patterned face, as if hit in the face with a pie.
Piggy or Looking Piggy	Close to calving or a very young heifer that conceived before weaning. Usually shows in stocker or early feed lot.
Rafter Backed	Usually tall, narrow framed.
Rangy	Long in the body, or an animal best suited for large acreage ranches, able to forage over hundreds of acres.
Rat Tailed	Usually brangus + charolais. Not specific to this cross, but usually gray type cow with a slick tail that has a limited switch.
Shelly Cow	Old cow, usually in poor condition.
Snorty	Quick to take offense at humans.
Sorry Bull	"Makes a cow give milk." "Makes you want to fix your neighbor's fences." "Must be mad at his cows."
Spook	A cow always looking to run.
Springing	Close to calving.
Squirrel Gutted	Shallow bodied.
Wasy	Might not be mean, just really fast.

Conservation District Services Reminder

Anyone needing a nutrient management plan, wanting to rent a pasture drill, or wanting to rent a pasture aerator, contact the Benton County Conservation District at 273-2622.



Winter Feeding Tip - Spend \$18 on a forage sample before winter and make sure your hay has the protein and energy you need. Nitrate levels available for \$5 more.



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Johnny Gunsaulis
Staff Chair
CEA - Agriculture

[We're on the Web!]
www.uaex.edu

Our Mission
The mission of the University of Arkansas
Cooperative Extension Service is to provide
research-based information through non-formal
education to help Arkansans improve their
economic well-being and the quality of their lives.