

#### Ready Set Eclipse

### Preparing for the Eclipse **A PRESENTATION FOR RETAILERS, RESTAURANTS, CONVENIENCE STORES, GROCERS, AND EMPLOYEES**

# CONTENT

- TOTAL ECLIPSE FACTS
- DATE AND TIMES
- WHAT TO EXPECT
- MENU PLANNING/OPERATIONS
- INVENTORY MANAGEMENT
- MARKETING & PROMOTION
- THEFT/SAFETY
- RESOURCES



# **Total Eclipse Facts**

- A total eclipse occurs somewhere on Earth once every 18 months.
- The Moon's dark inner shadow intersects Earth along a thin track known as the path of totality.
- Totality is awe-inspiring, beautiful, eerie, and emotional.
- Many people are so moved by the experience they become "eclipse chasers".
- Only in the path of totality is it safe to view totality without solar filters because all direct light from the Sun is blocked by the Moon.
- If you are located within the path of totality, you will experience nature's most amazing spectacle-Total Eclipse of the Sun.

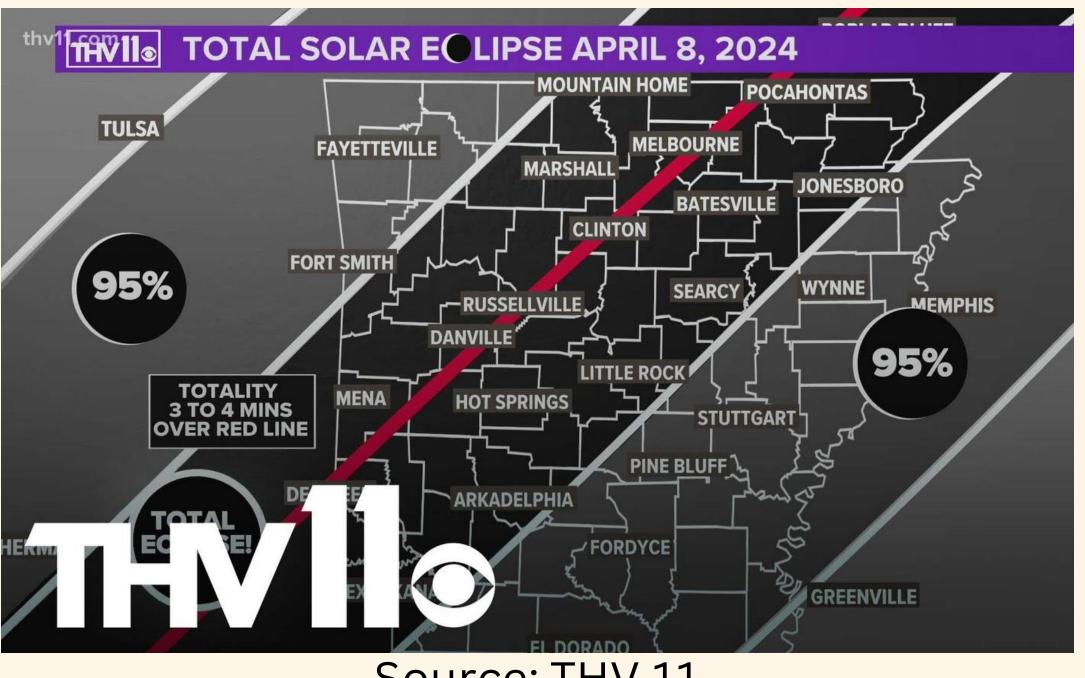
Kate. (2022, March 17). Out Now - 2nd edition of White Paper on Community Eclipse Planning. Being in the Shadow. Retrieved May 7, 2023, from https://beingintheshadow.com/2022/03/17/white-paper/

# Who Will Come

- Local Population
- Friends and Family of Locals
- Eclipse Chasers
- Visitors Living Outside the Path
- Eclipse Tour Groups
- Scientists and Astronomers



#### Date, Times, and Locations



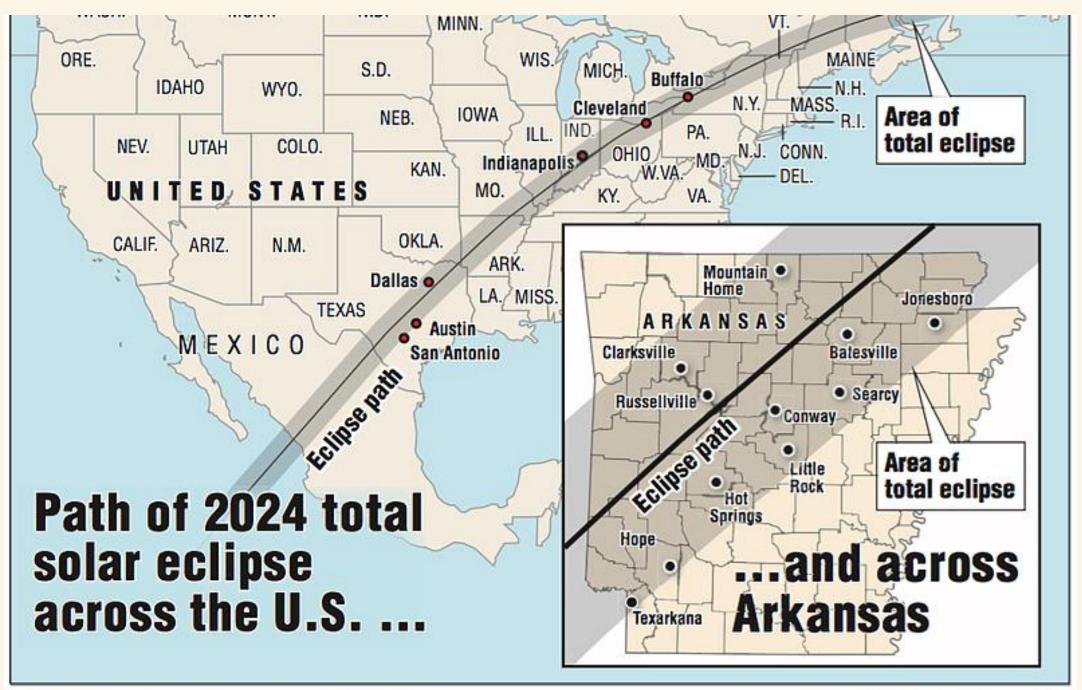
Source: THV 11

# Monday, April 8, 2024

Starting time 1:45 pm CDT and Ending 2pm CDT

> Red Line is Totality Danville-4m 13.5s Russellville-4m 11.5s Clinton-4m 15s Fairfield Bay-4m 15s Pocahontas-4m 3s

#### Date, Times, and Locations



SOURCES: GreatAmericanEclipse.com, xjubier.free.fr

Arkansas Democrat-Gazette/KIRK MONTGOMERY

# Monday, April 8, 2024

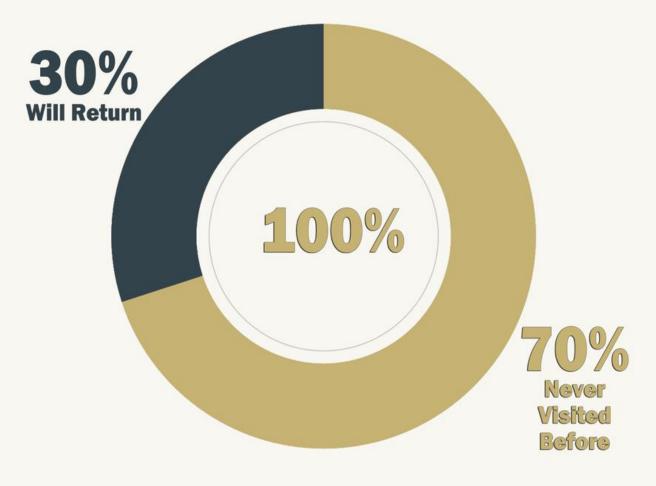
Starting time 1:45 pm CDT and Ending 2pm CDT

Cities in Totality Izard County Calico Rock- 4m 1.2 s Franklin-4m 11.3s Guion- 4m 14.2 s Mount Olive-4m 10s Melbourne- 4m 12s Mount Pleasant- 4m 13.5s Pineville- 3m 59.3 s Violet Hill - 4m 10.4s

# WHAT TO EXPECT

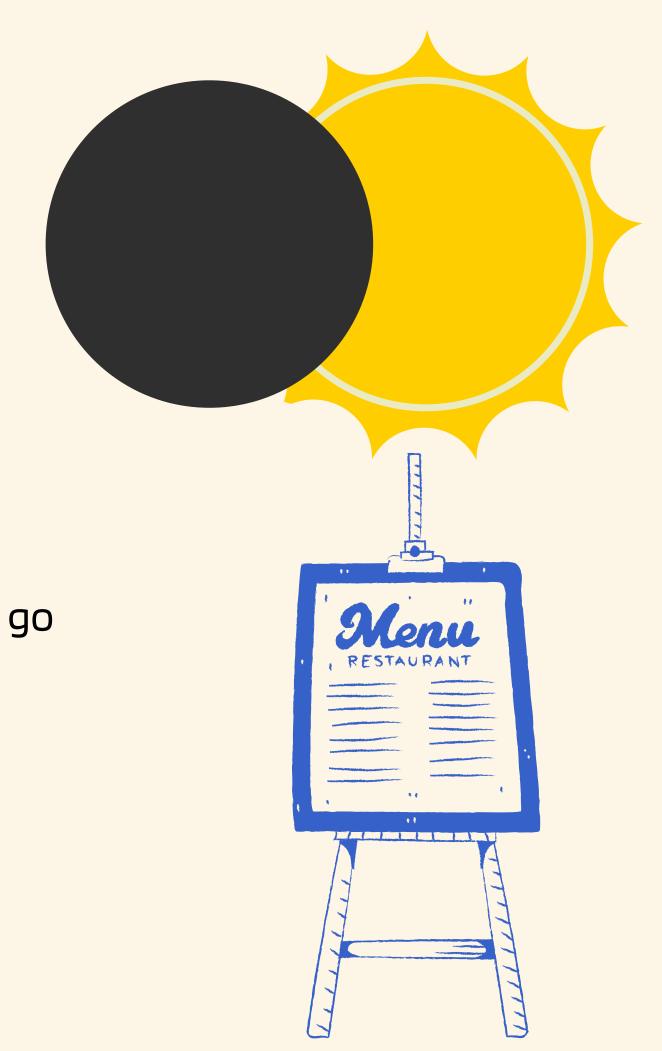
- Expect More Visitors
  - Revenue opportunity
  - The occasion to showcase your businesses/town
- Prepare for Cash Transactions
- Talk to Suppliers
- Display any Safety Information related to your business or area
  - Consider the Safety of Staff and Visitors
  - Offer Eclipse Viewing Glasses
- Collaborate with other businesses

#### 2024 Eclipse Visitors Expected



# **MENU PLANNING**

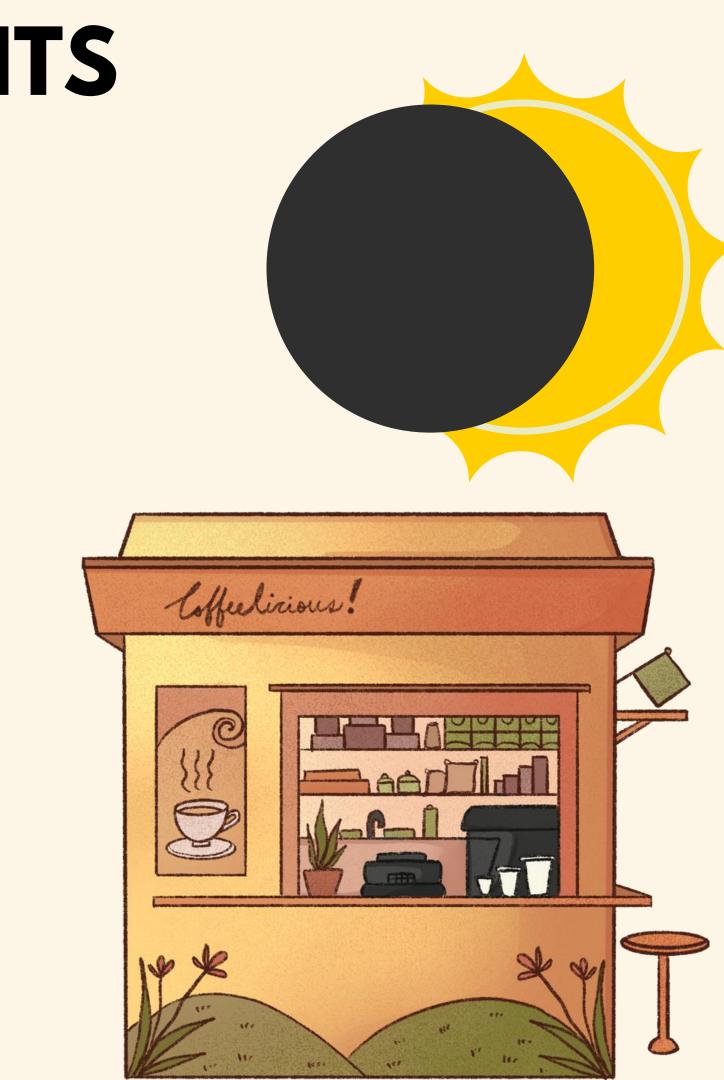
- Plan for Crowds
- Offer Limited Menu
  - Help Streamline Service
- Showcase Local Flavors of the Area
  - For Example-Strawberries
- Create Specials Related to Eclipse Theme
- Offer Portable Options
  - Sandwiches, Wraps, or Salads that can easily be taken to go
- Offer Package Deals
  - Offer a Meal and Viewing Spot
- Consider Dietary Restrictions
  - Vegetarian, Gluten-Free, and Dairy-Free



# **OPERATIONS-RESTAURANTS**

#### • Plan Ahead

- Start Planning for Staffing Now
- Communicate to Staff and Explain Increase in Business
- Create a Day Off Request Policy
- Schedule More Staff
  - Schedule Longer Shifts for Regular Staff
  - You May Consider Asking for Volunteers to Assist
- Partner with other Restaurants/Cafes
  - Refrigerated Space
  - Marketing
- Prioritize Guest Service
- Have Eclipse Glasses
  - For Sale for Guests not Ordering
  - Include Glasses for Guests Eating at the Restaurant
- Plan for Breaks for Everyone on Staff-Even Yourself
- Be Flexible
  - May Need to Adjust Staffing Days Leading Up to Eclipse



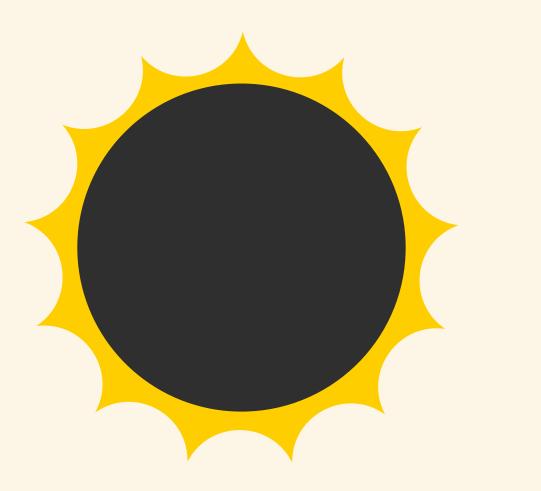
### **OPERATIONS-CONVENIENCE/GROCERY STORE/RETAILERS**

- Plan For Crowds
  - More Foot Traffic
  - Longer Lines
- Cross Train Employees
- Start Planning for Staffing Now
  - Communicate to Staff and Explain the Increase in Business
  - Create a Day Off Request Policy
  - Schedule More Staff
  - Schedule Longer Shifts for Regular Staff
  - You May Consider Asking for Volunteers to Assist
- Prioritize Safety
  - Make Sure Aisles are Clear
  - Visitors know Entry/Exits
- Have a Bathroom Policy



Boutique

# **OPERATIONS-CONVENIENCE/GROCERY STORE/RETAILERS**





- Talk to Purveyor/Supplier about Deliveries
- Create an Eclipse Themed Display
  - Sell Merchandise Related to Eclipse
  - Sell ISO Eclipse Glasses
  - Offer Packages that include Glasses, Water, Snacks etc.

#### **Convenience Stores/Grocery Store**

- Simplify Your Inventory-Essentials and Grab and Go
  - Stock Up
  - Non-Perishables
  - Perishable Items (Closer to April 8, 2024)

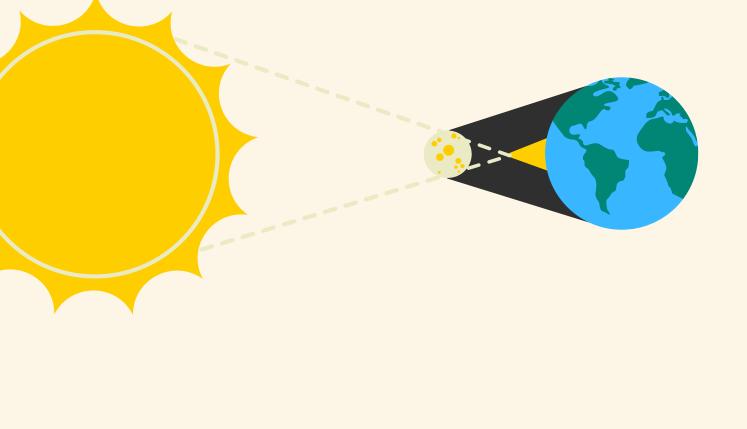
#### Retailers

- Date/Business Name/City/Slogan
- Offer Eclipse Related Merch Partner with other Retailers 0
  - Joint Promotion
  - Collaboration

## **INVENTORY MANAGEMENT**

- Monitor Sales Data
- Simplify Inventory but Stock Plenty
  - Stock Essentials and High-Demand Items
  - Grab and Go Items
- Order Non-Essentials in Advance
- Consider Storage
  - Collaborate with Other Businesses
  - Ask Food Purveyor about Refrigerated Trailer or Storage





### **MARKETING & PROMOTION**

- Opportunity to Showcase Town and Business
- Post Signage
  - For Citizens to be Preparing
  - For Visitors Know Hours of Operation/Events/Specials
- Partner with others
  - Sponsorships-i.e. Radio Sponsorship
  - Cross Promotion
  - Cost Savings
- Utilize the Marketing Platform that Works for Your Town
  - i.e.Radio, Newspaper, Social Media



### **MARKETING & PROMOTION**

#### **Examples:**

Total Eclipse of the Park

Russellville, Missouri

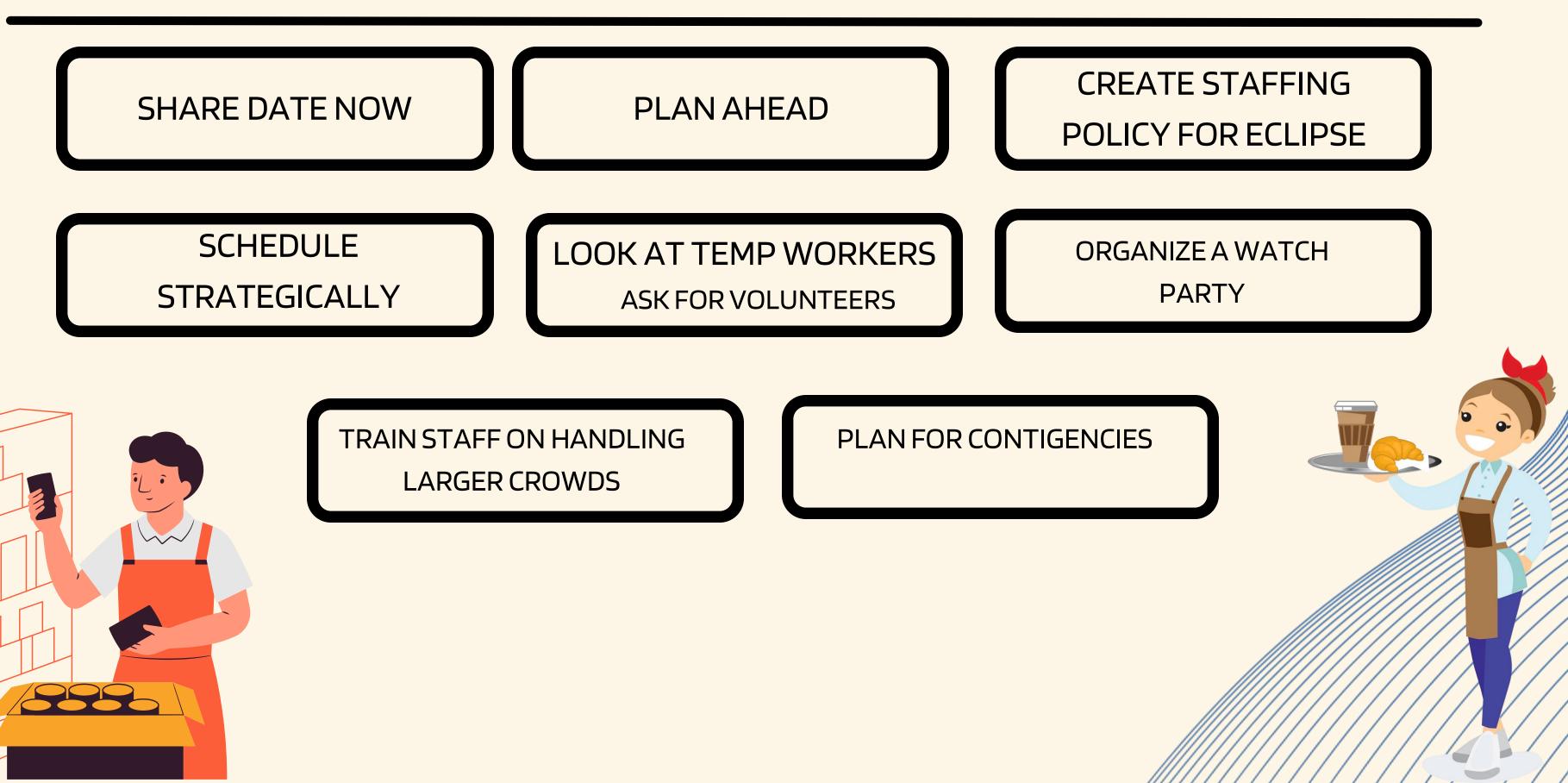


- Water

https://www.4allpromos.com/category/stadiu m-cups https://bit.ly/42mSx1z

# **Visitors received:** 1 Stadium Cup Recyclable Grocery Bag Eclipse Glasses

### **STAFFING**



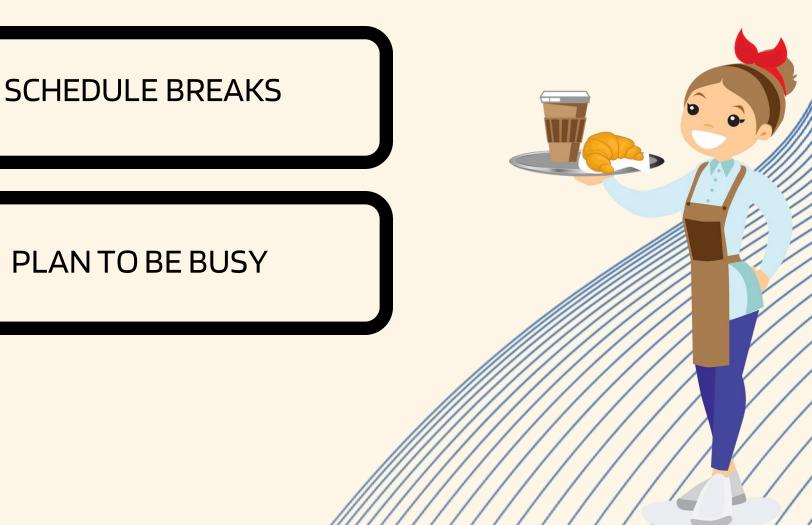


#### THEFT



#### LOCK HIGH PRICED/ HIGH END ITEMS

#### PROVIDE EXCELLENT SERVICE



#### RESOURCES

#### **ARKANSAS TOURISM**

HTTPS://WWW.ARKANSAS.COM/THINGS-TO-DO/OUTDOORS/SKYGAZING/2024-ECLIPSE?SEARCH=ECLIPSE

#### **ARKANSAS HOSPITALITY ASSOCIATION**

HTTPS://WWW.ARHOSPITALITY.ORG/

#### **YOUR LOCAL CHAMBER**

#### SOURCES

2024 Arkansas Ozark gateway region solar eclipse planning. Ozark Gateway . (n.d.). Retrieved May 7, 2023, from https://ozarkgateway.com/2024-arkansas-solar-eclipse/

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ARKANSAS SKIES WILL DARKEN IN 2 YEARS DUE TO TOTAL SOLAR ECLIPSE. THV11.COM. (2022, APRIL 8). RETRIEVED MAY 7, 2023, FROM HTTPS://WWW.THV11.COM/VIDEO/WEATHER/ARKANSAS-SKIES-WILL-DARKEN-IN-2-YEARS-DUE-TO-TOTAL-SOLAR-ECLIPSE/91-CE8E6DCA-3100-4FCC-9EE1-3FE70D9C5079

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Kate. (2022, March 17). Out Now - 2nd edition of White Paper on Community Eclipse Planning. Being in the Shadow. Retrieved May 7, 2023, from https://beingintheshadow.com/2022/03/17/white-paper/

# THANK YOU!

#### **Questions**?

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